## **Product Management Leadership**

### Summary

- → 15+ years in tech: Cisco; Meta/Facebook; IBM; Sony; CompuServe/AOL
- → Experienced people manager with 10+ YoE: CEO, CPO, President
- → Managed teams up to 35 employees; President of 4,000 people organization
- → Entrepreneur: founded and led startups in Silicon Valley, Israel, and LatAm
- → UX/UI expert: led design at Sony Europe; professor at top design schools
- → Invited to speak at government, academic, and enterprise events; published author

## **Experience Senior Manager, Product at Cisco (Meraki)**

Hybrid | San Francisco, CA | March 2023 - current

- Leading a team of 6 direct reports in Product Management.
- Driving 9 initiatives/programs related to the platform's User Experience, including design system, performance, AI, mobile app, and information architecture.
- Improved user experience by implementing a new design system on 80% of users' page visits.
- Defined performance standards and measurements for all platform's pages, preventing revenue loss of over \$15M.
- Increased Mobile App MAU over 10% and an AppStore score of 4.8.

## Product Management at Meta (Facebook)

Menlo Park, CA | September 2018 – February 2022

- Led Product Growth at Facebook Marketplace Jobs and Facebook Ads, leading projects with an increase of over 80% DAU in one of the Ads Platforms with highest impact on revenue.
- Created 0-1 innovative products that increased user engagement, achieving ambitious goals.
- Defined X-team strategy to help teams prioritize roadmaps and improve user experience.
- Spearheaded new product strategy and execution, impacting X-org products, pitching and winning support from a diverse set of stakeholders.

# Chief Product Officer at RealConnex (Startup in Commercial Real Estate & Tech) San Francisco, CA | August 2016 - April 2018

- Won "Best Product" award for Real Estate 2017.
- Managed 65% of the company: engineering, project and product management, QA, design.
- ► Increased traction by over 300%; gained over 1,000,000 monthly interactions.
- Worked with Sales and Marketing to support company revenue streams and partners' needs.
- Identified new opportunities; created, designed, and implemented new products.
- Presented new products and achievements to investors, clients, and board members.

### **Previously:**

- Sr Director of Product Management at Venture Aviator (Consultancy for Startups)
- CEO/Founder at Aprentica (Academic Social Network)
- Founder at U-Gob & ConceptWizz.
- Design Lead / PM at Sony.
- Designer at IBM, CompuServe/AOL, and startups.
- Professor (full-time) at Savannah College of Art and Design; Universidad de Monterrey.
- Visiting Lecturer at 9 universities in US, Europe, Israel and LatAm

Education PhD at Universidad Complutense de Madrid | Information Science

Completed 50% of credits

MFA at The Ohio State University | New Media / Visual Communication Design

Fulbright Scholar | GPA: 3.9/4.0

Grad School Diploma at George Washington University & U. de San Andres | Public Administration

Fellowship from CAF Development Bank of Latin America

Grad School Diploma at CES, Madrid | Interactive Media

AECI Scholarship (Spanish Government) | GPA: "Outstanding"

BA at Universidad de Belgrano | Graphic Design

Diploma of Honor | GPA: 9.17/10

- Awards 
  Best Product 2017 in Real Estate (granted by the largest Real Estate organization in the USA).
  - AngelHack 2014, Tel Aviv, Israel.
  - Selected by TheHive accelerator in Israel.
  - ► TATA Hackathon 2013, San Jose, CA.
  - Sprint Hackathon 2012, Redwood City, CA.
  - Scholarships: Fulbright Scholarship; AECI scholarship (Spanish Government); CAF fellowship.

### **Thought Leadership**

Published Author: "Textos de Gráficos", "Design Entrepreneurs", Mexico, ISBN: 978-607-8077-28-1 Harvard Business School/MIT Forum: "A Global Journey for a Global Start-up", Israel 2014, speaker Technion Institute of Technology: "Aprentica and big data", Crowd-Science discussion, Israel 2014 Universidad de San Andrés: "Fulbright Conference: Net+Ed", speaker, Buenos Aires 2013. Univ. de Guadalajara: "Revolutionize education through Social Media", speaker, Mexico 2013 WITI Forum (Women in Technology): "Doing Business Globally", speaker, Santa Clara, CA, 2013 TEC, IEFF, GABA, JHTC, BayBrazil, SiliconFrench: "Disruptive Innovation in Education", speaker 2012

Silicon Valley Forum: "Women and Leaner Startups", speaker, Palo Alto, CA, 2012.

Fulbright Conferences: Universidad Torcuato di Tella, Universidad de Belgrano, Universidad

Católica Argentina. Speaker. Buenos Aires, 2010, 2011, 2012.

CIAPEM Congress (State IT Division, Mexico), speaker, Monterrey, 2010

National Book Fair, US Embassy: "Internet, Social Media, and Power Shift", Argentina, 2010/2011 Universidad de Monterrey: "Ubiquitous Design" and "Design Management", speaker, 2006

Languages Fluent: Spanish, English, Italian | Basic knowledge: German, French, Hebrew

Board Member & Elected President at Argentine Fulbright Association: organization of over 4,000

Honorary Positions scholars/members with partnerships with Governmental Offices, U.S. Embassy, companies, and universities. Implemented democratic and transparent processes increasing membership by 10x.

> Co-founder at Emprendedores de Habla Hispana: online community of Spanish-speaking entrepreneurs with over 2,000 members. Moderated online panel discussions with renowned investors, accelerator managers, and leading entrepreneurs.

Advisor & Mentor: Google for Entrepreneurs, Israel; Incubator program from Tec de Monterrey, Mexico; ZFunction Accelerator, San Francisco, CA; MANOS accelerator, San Jose, CA.